



ST. FRANCIS XAVIER UNIVERSITY

Director, Recruitment
Antigonish, Nova Scotia

St. Francis Xavier University (StFX) is a leading Canadian university, recognized for its teaching, research, the success of its primarily undergraduate students, and its strong commitment to intellectual and personal growth, community development, and social justice. The University is renowned, nationally and internationally, for its immersive learning environment and a curriculum that encompasses programs offered by Faculties of Science, Arts, Education, and Business and the Coady Institute, working together to foster curiosity, collaboration, and innovation. StFX is home to 5,000 students, 250 faculty, 460 employees, and an engaged alumni network of over 50,000 citizens whose influence and impact is global. StFX is located in beautiful Antigonish, Nova Scotia, a vibrant and closely connected town with 15-minute proximity to the ocean, and two hours to Halifax and an international airport.

Reporting to the Academic Vice-President and Provost and supported by the Recruitment Advisory Committee, the Director of Recruitment is responsible for developing and implementing international and domestic recruitment strategies to meet enrollment targets through effective data analysis, market evaluation, team management, and relationship building both internally and externally. As a collaborative, ambitious, and creative thinker, the director will work closely with stakeholders to identify new markets and foster relationships with prospective students via high school guidance counsellors, agents, teachers, and principals, as well as other college and university representatives and the StFX alumni network. The director will represent StFX at recruitment events and through presentations, fairs, and one-on-one meetings throughout the year.

This is an exciting opportunity to lead a talented team of recruiters and shape the future of student enrollment and overall student experience at a prestigious institution. In addition to a competitive salary, St. Francis Xavier University offers a comprehensive benefits package, including health and dental coverage, a retirement savings plan, and opportunities for professional development. If you have a degree in a related discipline, at least seven years of experience in recruiting or a sales-related field, experience leading teams, and a knack for developing and implementing new market strategies, we would love to have a conversation.

Salary Range: \$90,441 - \$110,487 per year (2022 rates).

To learn more about St. Francis Xavier University, please visit: <https://www.stfx.ca/>



Facet is committed to presenting a diverse and inclusive roster of candidates to our clients. We welcome and encourage applications from the following under-represented groups: Indigenous persons, racially visible persons, persons with a disability, women, and persons of a minority sexual orientation and/or gender identity. If you are a member of one of these under-represented groups, we invite you to self-identify on your cover letter or resume.

Facet will provide accommodations to applicants with disabilities. If you require an accommodation(s) to participate in the application, interviewing, or selection process, please contact Aimée White at awhite@royerthompson.com.

Please submit your resume and interest online by clicking "Apply." For further information about this opportunity, please contact Mady MacIntyre in confidence at mmacintyre@facetconnect.com.

Facet is a talent management and development firm with an unshakeable belief that change is a good thing. People are not only our purpose they are our passion. Facet was created to recruit and develop talented, established professionals who aspire to lead organizations. We are inspired by these individuals and believe they are at the core of building purpose-driven, dynamic, and forward-thinking workplaces. Facet offers best-in-class services, including recruitment, career counseling, skills workshops, networking opportunities, and much more. The list goes on, seriously.

